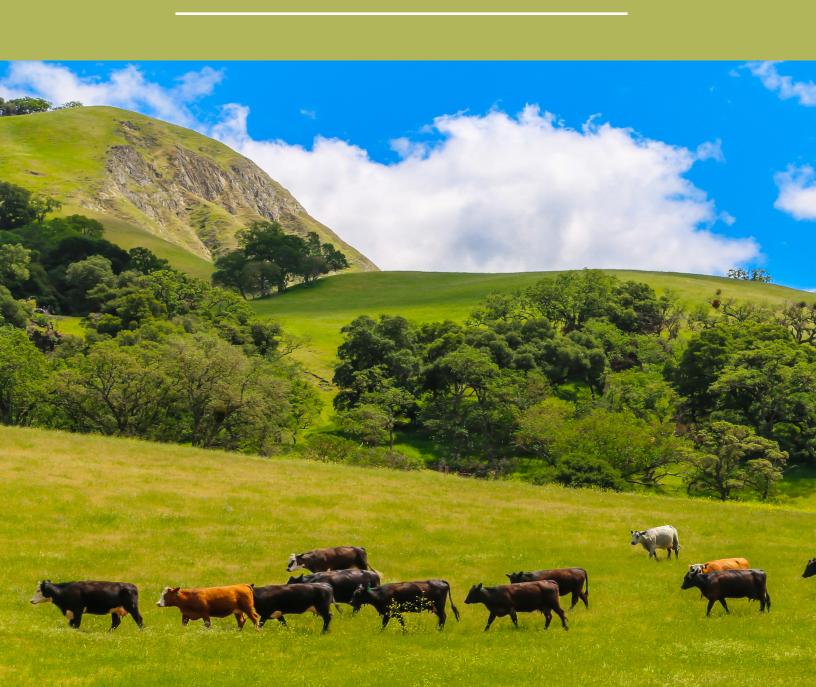


ANNUAL REPORT 2020



A LOOK BACK AT 2020



Our mission is to promote economically sustainable vineyards and orchards while increasing permanently protected and biologically diverse open spaces.

This has been a tumultuous year for many, and we appreciate your continued support now more than ever.

This past year, we continued our dedication to protecting agricultural and open space land by preserving an additional 425 acres for future generations to enjoy. We also hosted our 11th Annual Uncorked Competition, selecting the best wines Livermore Valley has to offer - Click to see the best in class.

This year has been especially challenging for teachers and students. In response, we moved our Youth in Nature program resources online, that way our program can accompany them wherever and whenever they explore nature!

In 2020, we also set some big goals for the future. By partnering with the UC Agricultural Issues Center and community groups, we continue to develop solutions that will support our evolving Wine Country and adapt to the changing climate.

Many of our beautiful landscapes are vanishing and being depleted: but with your help, we are on track to preserve even more unique lands in 2021. We are currently hard at work on the protection of several properties, including the biologically unique Springtown Preserve alkali sink wetlands.

We hope join us this year at Livermore Valley Uncorked in celebration of local wine production and our beautiful valley. Together, we can continue to create a future that preserves the beauty and character of the Tri-Valley for all to enjoy.

Laura Mercrer

Sincerely Yours,

IN 2020, WE ADDED TWO NEW PROPERTIES

Lund Ranch

G3

75.6 Acres

349.5 Acres

Located in the greater Diablo Mountain Range, the newly protected Lund Ranch was once a working cattle ranch operating within the rolling hills of Pleasanton.

More than 75 acres of this ranch are now protected forever.

The land is a mix of foothill grasslands, a complex of oak and riparian woodlands, and seasonal wetlands.

This site provides a permanent habitat for endangered California tiger salamanders that thrive in these seasonal wetlands - which are rapidly disappearing in California.

This idyllic landscape will eventually be opened to the public for hiking and recreation for all to enjoy.

While you are there, keep an eye out for the many raptors, squirrels, gophers, deer, coyotes, and even the American badgers that call this land home. The G3 Property consists of almost 350 acres of rich habitat land that is actively being restored with ponds and suitable grasses for the Californian tiger salamander and red-legged frog.

The rehabilitated aquatic habitat will provide much-needed breeding grounds for these endangered species. Unique Alkali grassland and meadows cover the floodplain of Frisk Creek that runs through the property- crucial for the salt-tolerant plants and animals that depend on them.

This land is also home to the endangered San Joaquin Kit Fox, which rely on grassland soils to create underground dens.

Through the combined efforts of the U.S. Army Corps of Engineers, the U.S. Fish and Wildlife Service, the California Regional Water Quality

Control Board, the California
Department of Fish and Wildlife,
and the Tri-Valley Conservancy,
this land will be preserved for
generations to come.

OUR PROMISE TO CONSERVE IN PERPETUITY

In 2020, the Tri-Valley Conservancy successfully met all qualification criteria required to renew our accreditation with the Land Trust Alliance.

Land Trust Accreditation is a mark of distinction, showing that a land trust meets high standards for land conservation. Accreditation is a catalyst for improvement, which results in faster, better, stronger conservation. The accreditation seal offers the assurance that a land trust can keep the promise of perpetuity and that it is worthy of the public trust.

Accredited land trusts meet national quality standards for protecting important natural places and working lands forever. These land trusts demonstrate their commitment to excellence by adopting Land Trust Standards and Practices, the ethical and technical guidelines for the responsible operation of a land trust.





This program has served over 3,000 children in the Tri-Valley!

The youth program is 100% free

YOUTH IN NATURE

Over the course of 5 years, TVC has hosted nearly 3,000 local fourth-grade students in the outdoor education experience, Discovery: Youth In Nature program.

Due to the pandemic, we are disappointed to not have the opportunity to take 4th Graders out on a local hike to discover open space with us. Throughout the course of this year, TVC has been monitoring the challenges our schools have faced due to restrictions and safety protocols.

Simultaneously, our team remained committed to the ideals of nature and open space being a basic human right, and a necessity in physical and emotional health. With a new norm in mind (for now!), we are excited to share with you the launch of our free "Discovery: Youth In Nature - At Home!" web-based outdoor ed program. This at-home version was created with teacher input to meet CA Curriculum Standards and be highly engaging for 4th graders.

With the strength of our community rallying to protect each of our neighbors from this world-wide pandemic, we hope you will join us in engaging youth on the critical importance of preserving open space, sustainability of agricultural lands, and the protection of wildlife habitats by making a donation today.

Support the Youth In Nature Program

PRESENT WORK

We are thrilled to report that in 2020, our grand total of land preserved in the Tri-Valley rose to **4,665 acres**! Over 425 acres of land was added last year, with **349.5** acres from the G3 Project and another **75.6 acres** from Lund Ranch. This land will be permanently protected for the benefit of biodiversity, agriculture, environmental health, green spaces, and so much more!

Out of all the land we protect, **3,431 acres** (**73.5**%) are maintained for agricultural practices - growing the local food and wine that sustains our region. If you've been to a local farmer's market, you can definitely appreciate the abundance grown in the Tri-Valley! Through our advocacy and promotion, we are proud to support our wine community, many of which are small family-owned businesses.

For the enjoyment of the community, **1,234 acres** (**26.5**%) are being preserved through open space, habitat, and parks. This land currently supports threatened species, like the California Tiger Salamander, California Red-Legged Frog, and San Joaquin Kit Fox. This land isn't going anywhere - and neither are the critical species that call it home! We will continue to preserve unique and sensitive lands for these animals to live.

This past year has been a struggle for so many, and we have been inspired by the resilience of our community. The Tri-Valley Conservancy remains dedicated to keeping our land productive and protected for you and future generations.

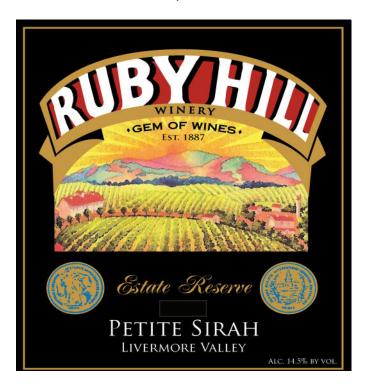


VIRTUAL UNCORKED COMPETITION!

The 11th Annual Livermore Valley Uncorked Competition continued the trend of showcasing the impressive varietals grown and blended in our Livermore Valley Wineries. It has been amazing witnessing the resiliency and care shown throughout the wine making community. We look forward to seeing you this year at our Livermore Valley Uncorked Celebration!



Best Red AND Best In Show: 2016 Reserve Ruby Hill Petite Sarah







PUTTING YOUR DONATIONS TO WORK

We are incredibly thankful that despite the circumstances of 2020, we were able to continue to preserve and advocate for land in the Tri-Valley.

Your generous support helped us weather this storm. Perpetuity is a long time, and your contribution will help protect the land and nature in your area forever.

This year, we were successfully reaccredited with the Land Trust Alliance. It has reaffirmed our commitment to sound finances, ethical conduct, responsible governance, and lasting stewardship. The Land Trust Standards and Practices ensure that we are operating at the highest level for active and enduring land preservation.

We also completed a successful 2019 audit that is now available on <u>our website</u>. Our financial data from 2020 is still being verified, however we can share with you our unaudited progress from this past year.

| Revenue | |
|-------------|-------------|
| \$530,311 | Reserve |
| \$97,243 | Fundraising |
| \$687,969 | Program |
| \$1,315,523 | Total |
| | |
| Expenses | |
| \$27,980 | Management |
| \$32,485 | Fundraising |
| \$756,413 | Program |
| \$816,878 | Total |

We are humbled and thankful for the support that you showed during the last year when we were unable to hold fundraising events. Your support ensured that we could continue our work preserving land, supporting our wine community, and educating youth.

Going into 2021, we are positioned to preserve even more land in North Livermore and beyond, and we are looking forward to sharing our progress with you!



FUTURE PROJECTS

In 2021, we are focusing on:

- Fulfilling the goals of South Livermore Valley Area Plan to protect, enhance and increase viticulture by extending services to rural households and encouraging community investment.
- Partnering with Livermore Valley Wine Growers Association to support new farmers, share information, and enhance the quality of wine grown in the Livermore Valley.
- Protecting sensitive alkali sink habitat land in North Livermore Springtown
 Preserve that will help save the habitats of some of California's rarest plants,
 animals and birds, including the native Livermore tarplant. This area is an
 "ecological raw diamond" as it holds some of the last remaining Alkali wetlands
 in California.

We appreciate you continuing to grow with us. To further support the work of the Tri-Valley Conservancy, <u>please consider making a donation</u>.



A Heartfelt Thank You to Our Generous Donors.

\$50,000 +

Alameda County Transportation Commission County of Alameda Livermore Area Recreation and Park District

\$10,000 - \$49,999

David and Darcie Kent

\$2,500 - \$9,999

California Water Service Co. Clorox Company Foundation Cork Supply USA Kenneth and Mary Ann Donnell Thomas and Deborah Insel I.M. Iones Lawrence Livermore National Security PG&E Corporate Foundation Rotarian Foundation of Livermore Safeway Foundation TPM Custom Inc. The Watershed Project William A Kerr Foundation W.A.K.F.

\$1000 - \$2,499

Byron and Charlene Anderson David and Ameena Arbo Norman and Carolyn Bailey John and Leona Bingaman Clif Bar Family Foundation James and Peggy Folta Michael and Diana Fredrich Carolyn Hunt Jeanette King Land Trust Alliance Richard and Gayla Langlois Harry and Lois Lutz John and Janet Moore Cathy Nolan George and Read Phillips Marc Roberts Gary and Cynthia Ross Tarric and Remily El-Sayed Peter and Linda Schmidt Nahdo Selig Virginia Shuler Steve and Susan Springer Tonnellerie Vicard

Thank You to Our Corporate Partners

AT&T. Abbvie, Amazon Smile, Benevity Fund, Blackbaud Giving Fund, Boeing, Inc., Car Donation, Services Inc., Cyber Grants/LLNL Home Campaign, Gamba USA, Intel Corp, Kaiser Permanente, M.A. Silva, Nadalie USA, Sony Corporation, Swinerton Foundation, Tonnellerie Ermitage, Tonnellerie Leroi, United Way, Veeva, YourCause

\$500-\$999

Nancy Ellen Amini Laurence Athos William and Constance Bish Judy Chung Lynn Dantzkei Patricia Fuzesy and Ion Krueger G3 Enterprises Tamara Galanter T.I. and Barbara Gilmartin Cheree Hethershaw Nathan and Maki Janken Claudia Lazzarato William and Joyce McLean

Laura Mercier William and Charlotte Nale Barrie O'Donnell Jeff and Jenni Pereyda Karen Phillips Kristin Ramirez Tammy Salwasser Brian and Joyce Sanborn Chris and Carolyn Siegfried Randy Simpson Mark and Christine Smith Trinity Woods

\$250-\$499

Anonymous (4) Robert Addis and Kristen Ivani Scott and Alison Akin Marisa Athos Sandra Brereton Steve Brown Keith and Jeanne Brown Connie Campbell Tammy Carlson Patti Cole and Robert Wiebers Matthew and Germaine Cordes Mark and Joyce Eaton Judy Eckart Matthew Edwards Rebecca Failor Charlotte French and Bob Cooper Kevin and Jennifer Gurney Michael and Elizabeth Hannig Jeffrey Hittinger Dave and Evonne Hopkins William and Tanya Hoppes DM Koch Allan Lam and Tracie Zhang

Lara Leininger Marie Leslie Amanda Lucas Terrie Ann MacDonald Paul Maciolek and Michelle Mitchell Dat Mann Dennis and Cindy Meister Donald and Linda Milanese Gary and Nancy Oehrle Deanne Proctor Kimberly Pynchon Rene Rivera Matthew Salwasser Bryan Balazs and Lori Souza Laura T Sullivan John and Elouise Sutter William and Sandy Thomson Turn5 Rachel Watson-Clark Jennifer and Charles Yeamans Lee and Fave Younker

\$100-\$249 Anonymous (2)

Sharon Almeida Thomas and Christine Asbury Patricia Ashton Kevin and Renee Baskin Albert and Allison Leal Batteate Rahn and Patricia Becker Elke Billingsley Iris Borg Jim Brice and Carole Peterson Robert and Rosemary Bronzan Kerry Bryan Lance and Athena Cavalieri Willy and Nancy Cooper Jacquie and Tom Courtright Richard and Susan Deets Larry and Margaret Dino Sean Chase and Renata Dowdakin Barbara Edwards William and Nina Fahev Susan Ferreira Richard and Wanda Finn Damon and Victoria Genetti Robert and Kate Gilham Russell Gonci Kim and Charlene Grandfield leffrey and Doris Hank Donald and Carol Hardests Debbie Harter Charles and Khabira Hartwig Ruth Hawley Olivia Hendriy Raquel Holt Henry and Valarie Huff John and Ruth Ann Hunt John and Corinne Jay Keith Johns and Simone Bley Chris and Asha Kello Steven and Ieri Larsen Sangsook Lee Carol Lokke Roger Lowe-Webb Barbara MacDonald

Dean Buchenauer and JoAnn Matone Jerry and Nancy McNeish Clifford and Nancy Miller Michael and Evelyn Murphy Ohlone Audubon Society Ioel and Gail Olney Lori Orient Sally Sue Ost Donald and Judith Person Norman and Stephanie Petermeier Brian and Karen Dowell Michael and Nancy Princevalle Angela Ramirez-Holmes Graham and Chervl Rankin Iim and Tamara Daue Michael and JoAnne Revelli Jeffery and Karen Richardson Garry and Nancy Rodrigue Arlen and Kim Rowe Marilyn and Jerry Russell George and Joann Sakaldasis Allyn Saroyan Manuel and Georgie Saucedo Jean Schreiber Jerry and Dianne Schweickert Steve Samson and Valeria Sharetskay Warren and Gail Shukis Jeffrey and Catherine Sketchley Virginia 'Caroline' Slivkoff Leonard and Lea Smith Leslie Spruiell and Gigi Browning Thomas and Antoinette Van Stavern Barbara Stear Dina and Paul Stepanek Teri Stivers Chris and Pauline Thomas Debra and Michael Turnrose Glenn and Jean Urban Mark and Peggy Voegele Mike and Rhonda Wood

Stewart Young and Mina Gates Kenneth Zahora



Under \$100

Anonymous Mike and Linda Aller Doug and Vicki Lynn Bell Dale and Joanne Berven Raoul Bhavnani and Savitha Reddy Kathleen Bireley Brian and Christine Bourg Annette Breingan and Robert White Sally Brown Chris Burkett Peter Caldwell and Kathryn Hayes Delton Cayetano Robert Cook Fred and Nancy Cotton Dan and Kathy Crawford David and Katheryn Darlington Karen Dynek Terry Edwards William and Sarah Epperly Alan and Margaret Frank Patricia Gabriel Sharon Garcia Kenneth and Elizabeth Giannotti Dan and Kathy Griffin Richard and Fave Guarient Bonnie Haggard James and Mary Ann Hannon Janet Hawley Mary Henriques Robert Hogan Annie Iacobsen Donald Ketzler Timothy and Betsy Kingsbury Michael Kobel Sue Koopman Tony and Lisa Lagorio Tony and Cindy Lopes Denny and Lorena Martinez Kathleen Mayer

Balazs Rozsnyai Kevin and Sandra Rvan Carol Sampson Iov Schorno Barbara and Pat Shields Neil Smith Eugenia Swyers Luz Tang Sandy Thomas Brian Van Essen Ronald and Mariorie Wallace Berthold and Risa Weis Eric Weiss Beth Wilson Gloria Winton Amy Wolitzer and Gabriel Prochter Kathleen Young

Ronald and Lisa Rigge

In Memory: Donna Garrison, Wayne Harter, Pat Harvey, Renzo Lazzarato, Jean Rozsnyau

Andrew and Margaret Poggio

Ross McDonald

John Norwood

Carol Rienecker

Brenda Pattee

Patti Pfannp

ADDITIONALLY, WE WOULD LIKE TO RECOGNIZE:

Those in our memory:

Donations to the Tri Valley Conservancy were made on behalf of the following individuals: Donna Garrison, Wayne Harter, Pat Harvey, Renzo Lazzarato, and Jean Rozsnyai.



Our Spotlight volunteer:

We cannot do the work that we do without our amazing volunteers! We would like to extend a special thank you to our star volunteer in 2020, Meera Popli. Meera went above and beyond to serve in and out of the office during these difficult times. She was invaluable to the Youth in Nature Program, social media, and helping the land trust run smoothly. Thank you!



Thank you, Art Jeannet:

Art served the Tri-Valley Conservancy board of directors for 8 years. In that time, he oversaw 8 successful audits, served on the Board Governance Committee and Economically Sustainable Agriculture Committee. He supported several major events including Uncorked and contributed to the increase of preserved land, including habitat mitigation land. Thank you, Art, for your service!



Our 2020 Dedicated Board:

David Kent, Chair
David Doyle, Vice Chair
Robert Gillham, Treasurer
Lori Souza, Secretary

Scott Akin Kevin Baskin Art Jeannet Tamara Reus

Cynthia Ross Sblend Sblendorio Mark Triska Jennifer Yeamans